

# BETTER DECISIONS

THROUGH THE POWER OF DATA

www.websterpacific.com | 415.733.9722 | San Francisco & Chicago





#### Who We Are

A boutique strategy consultancy that helps small to medium-sized businesses leverage data and strategy at the fraction of the cost of a full-time analyst or CFO

#### Sectors



Private Equity





Industry

## Capabilities

- Finance (budgets, acquisitions, COGS cleanup)
- Location Strategy (city, prioritization, site selection)
- Sales & Marketing (new wholesale accounts, ROAS)
- Operations (forecasting inventory, throughput reporting)
- Technology (ERP migration, cloud storage)
- Education (enrollment forecasting, tuition benchmarking)

### Working With Webster Pacific



Every client's strategy is different, and we seek a deep understanding for how each client defines success so that we can best translate that understanding into data-driven insights.









CAROLINE Z HURLEY





global academy



River Garden Farms









Pisces, Inc.







ARIAT

















### Webster Pacific Team



**Tom** – Managing Partner Ex-CEO, Strategic Thinker Founder of WP, 17 Years



William – Consultant GIS Expert, Project Management



Matilda – Assoc Consultant

Liliia – Data Analyst GIS, Excel



Project Management, Ex-Analyst 8 Years with WP

Steve - Principal



**Collin** – Data Manager



**Veronica** – Assoc Consult Excel, Python



**Dylan** – Analyst



Junia – Assoc Consult Excel, PowerBI



Ahsan - Analyst Python, Google Cloud, ETL





## **Proficiencies**

Coding
Financial Analysis
Geo-Analysis
Marketing Analytics
Web Scraping/Research
Interviewing

# **Programs**

Python
Tableau/PowerBI
ArcGIS
CRM/ERP
Cloud Databases
Quickbooks/XERO

## **Data Sets**

Client's Internal Data
Points of Interest
Mobile Data
Census & Demographics
Real Estate Data
International Wealth Data





























